

**South Portland School Department – Uninterruptible Power Supplies and
Network Switches. February 3, 2020**

South Portland Schools seeks proposals for the purchase of Uninterruptible Power Supplies and Network Switches.

Proposals must be submitted via email to ichelp@spsd.org and cselberg@southportland.org with a subject line of Switch UPS 2020 by Monday, March 9, 2020 at 2pm EST.

Questions should be directed to ichelp@spsd.org and cselberg@southportland.org with a subject line of QUESTION: Switch UPS 2020. Although there is no due date for questions prior to bid deadline the School Department encourages prospective Vendors to submit any questions they may have as soon as possible.

All questions and clarifications will be addressed at this open website: <https://tinyurl.com/vh39wvj>

The School Department intends to apply for discounts on the equipment/services listed in this RFP through the federal E-rate program. Several criteria and restrictions pertinent to the E-rate program are included herein and must be met by the successful vendor in order for the proposal to be considered a Qualified Proposal.

Bidders must have a USAC SPIN

Respondents must be able to provide discounted bills per ERate. Vendor must agree to provide discounted bills to School Department which reflect the net charges due to the School Department after E-rate discounts have been reflected (also known as the “non-discount” amount). The Vendor will then invoice USAC using the Form 474 SPI form for the E-rate discount amount. Vendor shall be solely responsible for timely filing invoices with USAC. Vendor shall have no recourse against the School Department for any discounted amount that Vendor submits late to USAC for payment, if USAC refuses to pay the invoice due to late filing. Accordingly, Vendor understands and agrees that School Department will NOT be liable to Vendor and Further, Vendor understands and agrees that School Department shall not be liable to Vendor and Vendor shall have no recourse against the School Department for any discounted amount that Vendor submits to USAC for payment if Vendor is at fault for USAC’s refusal to pay. If the School Department’s actions or failure to act are responsible for the non-payment of the Vendor’s invoice with USAC, the School Department shall not be liable to Vendor and Vendor shall have no recourse against the School Department for the amount at issue until both the School Department and the Vendor have exhausted their administrative remedies of appeal to USAC and/or the FCC.

South Portland School Department reserves the right to reject any or all proposals, to waive technical or immaterial non-conformities in proposals if in our best interest, and to exercise judgment in evaluating proposals.

We reserve the right to purchase different quantities of the equipment specified.

The School Department will consider proposals for equipment manufactured by other companies that is equivalent to the quality and functionality of requested equipment, as well as interoperable with the School Department's existing network and UPS equipment. Alternate equipment must have complete specifications listed to be considered.

All equipment specified must be in new condition.

Purchase of listed items is conditional upon successful ERate funding

Device A

Quantity 12

APC Part Number : SMT1500RM2UC

APC 1500VA Smart-UPS with SmartConnect, Pure Sinewave UPS Battery Backup, Line Interactive, 120V Uninterruptible Power Supply, Rackmount UPS (SMT1500RM2UC)

Device B

Quantity 12

Cisco Part Number: WS-C2960X-48FPD-L

Catalyst 2960-X 48 GIGE POE 740W 2x10G SFP+, LAN BASE.

RESPONSE PAGE

I am able to provide discounted billing per ERate:

Yes or No (circle one)

USAC SPIN number _____

Total Cost Per Unit Device A: _____

Total Cost Per Unit Device B: _____

Combined Total Cost qty 12 of Device A and Device B:

_____ (combined Total Cost includes all shipping and fees)

Bids will be evaluated on the following elements:

- 1 Purchase price 52 points
- 2 Reputation of vendor and of the vendor's goods or services 5 points
- 3 Quality of vendor's goods or services 5 points
- 4 Extent to which the goods or services meets the department's needs 10 points
- 5 Vendor's past relationship with the department or city 5 points
- 6 Impact on the ability of the department to comply with laws and rules relating to historically underutilized businesses 3 points
- 7 Service and support for equipment 5 points
- 8 Compatibility with existing network equipment 5 points
- 9 Vendor is able to provide advanced E-Rate discount and has current SPIN 10 points

Total Maximum Points 100

Submitted by: _____ Title: _____

Signature: _____ Date: _____